

Summary Report NSWERA Committee meeting 17 May 2019.

Present: Tony Warren, John Howe, Peter Bice, Matthew Walker. Faith Robinson [7:10], Jacque Wright [6:50],

Apologies: Kim Stephens, Alam Dastani, Belinda Hopley, Ruth Sumpner, Noni Seagrim,

In attendance: Helen Rich, Jacky Barlow, Sue Warren. **Phone Ins:** Kerry Fowler Smith [6:29], Jo Davis [6:29]

Conflicts of Interest.

John Howe declared a conflict with reference to Chief Steward for the Tom Quilty ride

Acceptance of minutes of meeting.

MOVED John Howe, Tony Warren

THAT the minutes of the SMC meeting of 26 April 2019 be accepted. **Carried** Unanimous

Business arising from last meeting/action log review (summary)

Minutes	Who	What
October 167	Jax	Timeline of tasks ongoing. We all need to provide info to Jax ongoing
January 220	Kerry	Research/Purchase flip book program, ongoing ,
238	Jacque/Noni	online membership forms, ongoing
June 18 73	Peter/All	Update portfolio descriptions/ check accuracy of current PD ongoing
Sept 119	Jo/Noni	web and newsletter re FEI rest periods
122	Jo	Speak with webhost (Steve) about domain nswera.com.au and transfer of hosting from Platypus. Ongoing
Oct: 162	Jo	Advertising proposals, Bathurst radio. ongoing
Dec: 174	all	Strategies to support advertising (see Bec's recommendations)
180	Kerry	OOS report for 6.5K grant ongoing
January Pg 8	Kerry	Bec re targeted smaller advertising campaign done but ongoing
Page 9	all	Play by the Rules training, provide certificates (needed for funding) ongoing
March 7	Matt	Invasive tx details to Kerry. Ongoing. Was discussed. Tony to have a look at the uploading.
9	Jo	AGM venue in Bathurst? Saturday 22 February 2020.
17	Bel	TPR books for all accredited TPRs, print more TR books (grant funds)
April 37	Matt	Bullio Club re writing proposal for submission to AERA (horse float prize)
51	John	Subscription for SMC to QERA newsletter, sourcing of articles

Secretariat Report & Ride Calendar (Jacky Barlow, Jo Davis)

	2019	2018	2017	2016	2015	2014	2013
Adult	306	342	399	413	438	410	442
Junior	42	49	49	50	50	29	40
Intermediate	21	34	24	31	32	31	24
Associate	5	13	15	20	20	20	30
Honorary	8	8	7	6	6	6	6
Total	382	446	494	520	546	496	542

Newsletter	138	155	195	213	226	233	233
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New members

DATE	FIRST NAME	LAST NAME	NUMBER	CATEGORY	ADDRESS
07-05-2019	Henry	Davenport	150464	Junior	ORANGE
08-05-2019	Laura	Montmasson	150465	Senior	LAVINGTON
09-05-2019	Barbara	Dowle	150466	Intermediate	BELIMBLA PARK
10-05-2019	Elise	Kemp	150467	Senior	RAYMOND TERRACE

MOVED John Howe, Faith Robinson

THAT the new members are accepted and their names will be published in the newsletter.

Carried Unanimous

PART 3: RIDES CONDUCTED – ENTRIES RECEIVED.

Ride Name	Date	Intro	Train	80-99km	100-119km	120-159km	160+	TOTAL
Mudgee	11-05-19	41	37	97				175

PART 4: STOCKTAKE

Logbooks 2 in 1	24
Logbook covers	35

PART 5: ENDURANCE HORSE REGISTRATIONS (Year to Date)

ANNUAL - 20

LIFETIME - 30

Rides for approval

Bumbaldry – 20, 40, 80km – no date yet ? Possibly a week or two before Mountain Lagoon.

Tooraweenah – 7, 20, 40, 80km – 18-19 April 2020. Noted it is the week after Easter. **Approved.**

St Albans – adding 80km to 20-10-2019 (ride already approved) **Approved.**

Currowan – adding 100km (ride already approved). South Coast Zone Championship. **Approved.**

Windeyer – wanting 19/20 October 2019 – same as St Albans. 20, 40, 80km. Alternative dates two or three weeks after Bullio. Strong possibility that St Albans will not run.

Jacque confirmed that Burruga will run. Noted Brookvale would take the date if Burruga was not going to run.

Q60 6-7 June 2020 – 20, 40, 100km. June long weekend. Cannot approve now as it is more than 12 months in advance. Hold over for next month. Jo to advise Zone One that we need to hold this over for now and we want to reserve the date for our State Ride.

Tumut (already approved) distance change to 22km, 85km. Jacque commented that changing of distances close to a ride has not been allowed in the past. Tony will be the Chief Steward and was told it became known after the last SMC meeting that the distance needs to be changed. Tony has known for more than a month. **Approved.**

Resolved Jo will put a note on the ride booking procedures form that no changes to distances can be made in less than a month before a ride.

Standing Items

State Championship 2019

Rugs and sashes have arrived. Volunteers are thin on the ground but plans are going well. Discussing the ongoing State Ride document which Peter needs present to the ride organisers.

Ratification of decisions made between meetings

Bullio float to be a lucky draw prize. Chris will put a submission together for the SMC to take to the AERA.

AERA meetings:

Next meeting is in August.

2019 NSW Office of Sport grant project:

Kerry is looking for basic specs for new computers. Helen and Jacky need to advise which Adobe software they need. Noted we have funds for scanners for Chief Stewards, or at least another one per zone. First aid kits and training also available. **Resolved.** Request for Zone delegates to nominate someone from their zone to undertake First Aid Training. Jacque asked if there is anywhere on the data base where First Aid people could be listed. Yes there is.

Play by the Rules training:

Faith has started the course. John will do this.

New member incentives

General discussion on identifying and rewarding people who bring new members into the sport. Jo and Jacky will discuss including a question on the membership form asking if new members were introduced by an existing member. This needs to go onto Jacky's timeline document. Jacque could write details on how this could work.

2019 AGM : Issue with getting awards to non attendees. Need to think about the RO forum. AGM will be 22 Feb 2020 and we need a venue on 23 Feb 2020 for a member's forum.

2021 Quilty: We have an ongoing schedule of notices on FB. Jo has received contact from an interested club. We have about six weeks before the closing date. **Resolved** that Peter Bice will send a notice to all Ride Organisers.

Committee Reports by previous portfolio holders

Tony Warren: President: No official report.

Noni Seagrim: VP, AERA, website, Facebook, Child Protection: No report.

Kerry Spratt: Secretary, Public Officer, AERA, IDP, Grants

Use of logbooks and checking of horse registrations at rides: Belinda emailed every CS and the message was not targeted to anyone in particular. Email from a Chief Steward concerning the last SMC meeting and the horse that was allowed to start on a blue card and commenting on Belinda's email and the requirements placed on the CSs. Why should the CS check horse registration rather than the office? Another CS has expressed the same view. Where is it listed as a rule that the CS looks at the horse lifetime registration? Noted that rules say if a horse has a log book, it must be used. Kerry said her point is that Ride Secretary's offices are very busy and if both the office and CS check registrations, there should be no issues. Noting of course it's fundamentally the rider's responsibility. The SMC does not think it is too much to ask that the CS check log books for registrations. Tony has spoken to Mark Dunn (the new AERA CS liaison portfolio holder) who will follow up on these questions with AERA.

Request from Kim Moir, TQ19 committee asking all ROs to sponsor a Quilty buckle. We have just asked our ride clubs to sponsor our State Ride and should not be expected to ask our ROs to sponsor the Quilty. Kerry will ask Kim to put the request on FB.

Email from Kim Moir, AERA, advising that Tom McCormack will provide training on the electronic timing system at the Quilty. Kerry to suggest to Kim that this be promoted via Facebook. Consider asking those who are going to the Quilty to put their names down for Tom's training course.

Complaint received about a member's behaviour at the Mudgee ride. A report said the horse looked distressed. Complaints were also received by an SMC member at the ride, about this issue. **Resolved** to convene an IDP. Kerry to progress this as agreed.

Two expressions of interest received for the NSW CS for TQ19. This on the agenda.

John Howe: Treasurer, Newsletter, Zone 2 Delegate

Evening All, As at 1300 hours today we have the following cash reserves:-

<i>Corporate Credit Card</i>	<i>\$593.35</i>
<i>Cheque Account</i>	<i>\$50,759.21</i>
<i>IBD 6.8.19</i>	<i>\$20,827.83</i>
<i>IBD 5.8.19</i>	<i>\$12,365.17</i>
<i>IBD 8.8.19</i>	<i>\$10,387.57</i>
<i>Total</i>	<i>\$94,933.13</i>

I will be attending the Commonwealth Bank Windsor tomorrow morning to finalise our latest term deposit.

With the higher than usual numbers at all rides so far this year, we have an excellent cash flow. The fact that our balance is lower this month is due to the annual insurance policies being paid, in the last month.

I would like our AERA delegates to raise the non payment by QERA of the rider affiliation fees that should have flowed from the NRZ to NSW ERA as a result of the deal brokered by AERA on behalf of QERA and the NRZ. I have written to the Treasurer of QERA requesting payment, my email has been ignored.

I would also like to commend to us all the fact that each year we send a chief steward to represent NSW ERA at the Quilty. While airfare is paid and accommodation provided, this year it will be a tent, there is always a financial burden placed upon our representative, therefore I would recommend that NSW pays the nominated C.S delegate a stipend of \$200.00 to cover any out of pocket expenses, the same amount that we pay to our AERA Delegates each time they attend an AERA meeting. This money could come from our Sport and Rec Grant on the basis of education for our Chief Stewards.

Our Bookkeeper is now entering our financial details into QuickBooks and I will very soon have a profit and loss report to hand down. I will electronically transmit this to you all ASAP.

Newsletter:- The Newsletter did not go into the post until 15th May. This was due to a problem with the labels. The printer has now solved this problem,

Zone Two: Tooraweenah has now sponsored two rugs for the NSW State Champs. The next Zone two ride will be the Bullio Cup to be held 2/3 November 2019. Zone Two The Best in The West.

See Annexure A for the profit and loss report.

\$2,800 needs to come off the profit because as John's report notes, the AERA fees are understated by this amount on the P&L sheet. There was a further comment on the NRZ and a \$200 stipend to any chief steward who attends the Quilty to represent NSW.

MOVED Kerry Spratt, Jacque Wright
THAT NSW ERA pay an initial amount of \$200 to the person selected to be the NSW representative Chief Steward for NSW with reasonable expenses over and above to be reimbursed upon appropriate receipts.
Carried Unanimous

MOVED John Howe, Peter Bice
THAT the treasurer's report is accepted and the accounts be paid. **Carried** Unanimous.

Peter Bice: AERA, Ride Standards/Feedback, Governance
Feedback received for Mudgee, Mountain Lagoon and Table Top. Peter thinks that Mountain Lagoon feedback came from the postings on the Mountain Lagoon FB page.

Jo Davis: Ride calendar, website, stationery

Tony likes the format for the ride calendar in the newsletter and wants that to stay with the blank weekends shown. Lots of interest in the Tumut ride.

Matthew Walker: Horse Welfare, Early Warning System, Vet Liaison, Biosecurity

No report. Matt spoke with Belinda about AERASpace not recording accreditation of vets. How do we approach AERASpace to get the vets information relating to who attends what ride? Kerry said we need to get ride secretaries to list all the officials and this information will be available.

Belinda Hopley: Chief Stewards and TPRs, Grants, Zone 5 Delegate

Bullio Cup, (r'cd 16/5/19) 3/11/18, AERA 5, 20, 40, 80k & 80k FEI Open and Youth.

Congratulations to this first time event run by experienced endurance riders, fantastic event. AERA and FEI ran smoothly side by side with great communication by all. Issue with a Logbook (dealt with already). By all reports a good course, very well marked, no rider problems. Only suggestion is that the vetting area is a little cramped as the TPR area for the smaller rides was in the entrance/existing area for strapping and vetting.

Windeyer, (R'cd 16/5/19) 23/2/19, 2 x 20k & 2 x 40k.

A pleasant weekend with lots of new and old members. Use of standardized markers would have made track marking easier.

Bumbaldry, 16-17/3/19, 20, 40 & 80k.

Run by LERC, and no problems with the ride base, track, marking or vetting. ETS was used with no problems. Tom had a probationary CS who was helpful and energetic, who initially was a little abrupt but warmed into the weekend. There was 1 horse which had treatment for colic. As previously reported there was an issue with a riders logbook and a report of bad rider behavior, which have been dealt with.

Mt Lagoon, 30-31/3/19, 5, 20, 40 & 80k.

A well run ride with large numbers in each. One horse had treatment for colic. The CS was called away to a rider on course who had a serious fall. An incident form was not filled out. NB Although the CS was also the First Aid Officer for the ride, a separate first aid officer is advised.

Tooraweenah, 13-14/4/19, 20, 40 & 80k.

Another ride with great participation and rider behavior. The hot conditions from 4am accounted for the high HR's and metabolic problems. The ride time was extended as juniors were still on track. 6/6 juniors completed. Well done.

One horse had a fall and had a RO for 3 weeks, another had mild colic and a RO for two weeks.

Mudgee, 11/5/19, 10, 20, 40 & 80k.

A very well run ride and by all reports from the riders that I spoke to it was a great course & very well marked with plenty of water. The behaviour of some people a little rude and is worth noting in case of future incidents. Apart from above, there was a great atmosphere throughout the whole event & the small committee did an excellent job

The only minor improvements that I would suggest are to tighten up on their pre-nomination system. The Sunday before the event they had 99 pre noms and ended up with a total of 175 entries. Making things a little busy, especially in the vet ring.....the vets worked hard!! Three IVTs – one at the end of the 40k trainer. V/O lame but given D for gut sound, monitored then treated with fluids, given a 6 week RO. Second v/o lame at end of 80k and given pain relief. Stayed overnight and ride to contact Camden vets for further assessment and blood work, 4 week RO. Third horse came in off the end of 80k and while still under saddle presented with colic symptoms. Treated with fluids and pain and referred to Agnes Banks, given a 6 week RO.

CS/TPR:

Hope to run a CS and TPR school at Shahzada this year.

South Coast Zone: Nothing to report.

Jacque Wright: Promotions

Playing with Twitter and Instagram a little and ascertaining how they work. One of the first to follow was Endurance.net. Very good at picking up # and it ties into FB as well.

Regarding our 30 second advertisement we should be able to load that video onto our FB page.

Alam Dastani – International: No report.

Faith Robinson: Zone 1 Delegate: No report.

Kim Stephens: Zone 4 Delegate. Merchandise: No report.

Ruth Sumpner: Zone 6 Delegate

Zone 6 had their meeting on Monday 6th May. They are considering options for future rides and ways to encourage and attract new riders. Committee has decided to order "C" track markers for marking of common tracks, especially for the upcoming Kiwarrak Ride. The Kiwarrak Cup Endurance Ride committee met earlier today to check out the Ride Base and liaise with the property owners and farm manager. Everything is going as planned and we are excited..! Kiwarrak will need to borrow some Maxis bibs please. The ride is mostly being promoted via our Facebook group <https://www.facebook.com/groups/1647000335518079/>

Ride Secretary, kiwarrakride@gmail.com, Ruth Sumpner. Mobile: 0403015722

Track Preservation Charlie Gauci/Fiona Meller: No report.

General business & new business

Electric fence units (Snowy Zone): Jacque brought two fence units to the meeting. She said she had posted them last year but they didn't arrive. Tony will give them to Noni at the Tumut ride.

Bullio Club (Chris Bailey) ride sponsorship request: Float proposal for lucky draw, Chris to write submission for AERA

2019 Quilty: Chief Steward, request to send sponsorship request to ROs, book article

John and Belinda nominated. Belinda is not present, John Howe and Helen Rich left the room while discussion took place. The decision was made to send Belinda to the Quilty.

Active Kids voucher strategy for second half of 2019 . Defer to June meeting (Kerry); On hold.

Storage facility: Tony to speak to Jacky about her preference before the next meeting.

Members think tank: On hold. Tony will send suggestions on ideas and subjects for discussion. Grant could help with the costs.

TQ EOI draft: Need to look at this draft.

Advertising campaign strategies/format and support. Defer to June meeting: SMC members to think about people to assist in managing responses to the advertising program.

Chief Stewards memberships.

We have some CSs who are not members. Do they need to be? Agreed we want our CSs to at least be Associate members. Kerry is concerned about whether they are covered for Public Liability and Directors and Officers insurance if not members. Noting volunteer accident insurance is not the issue.

Resolved that Kerry check out the situation with PL and D&O insurance for officials and voluntary helpers at rides.

Non member CSs to be advised that they need to be Associate members at least.

TPR books. Inside covers have nothing on them. Decided to put the Office of Sport logo and NSW logo on one of the pages. See earlier discussion on this matter. Jacky to speak to Belinda to see what the dates for this printing is. Kerry to send the logo to Belinda. Jacky will see if she has a .png of the NSW Logo.

Rider teams for the Quilty.

This is something that should be on the timeline that Jacky is keeping. Tony will provide the previous criteria paperwork and contact Noni to put a notice on FB. Decided to send one team of four riders and a reserve. Resolved that the TQ selection panel will be Belinda Hopley, Jacque Wright, and Sue Warren.

Future meeting dates

14 June 2019

19 July 2019

16 August 2019

There being no further business the meeting closed at 11:30pm.

Annexure A

N.S.W. ENDURANCE RIDERS ASSOCIATION INC.

PO BOX 6627

CHATHAM

NSW 2430

Profit & Loss [With Last Year]

January 2019 To April 2019

	This Year		Last Year
Income			
Income - Membership Fees			
Membership Fees - Adults	\$35,754.58		\$30,545.47
Membership Fees - Juniors	\$2,127.25		\$3,245.43
Membership Fees - Intermediate	\$1,672.73		\$1,909.08
Membership Fees - Associates	\$109.08		\$177.28
Day Membership Fees - Training	\$759.09		\$599.99
Day Membership Fees - Introd.	\$518.19		\$913.64
Family Membership Discounts	(\$490.91)		(\$1,412.71)
Total Income - Membership Fees	\$40,450.01		\$35,978.18
Personal Accident Premiums In			
PA Adults	\$13,772.72		\$15,305.46
PA Juniors	\$638.18		\$818.17
Total Personal Accident Premiums In	\$14,410.90		\$16,123.63
Income - Ride Fees			
Ride Fees	\$9,738.18		\$9,663.62
Ride Booking Fees	\$27.27		\$81.82
Total Income - Ride Fees	\$9,765.45		\$9,745.44
Income - Annual Awards			
Dinner Dance Ticket Sales	\$2,024.09		\$3,049.10
Total Income - Annual Awards	\$2,024.09		\$3,049.10
Income - Sale of Merchandise			
Sale of Log Books	\$2,195.50		\$2,377.26
Sale of Clothing	\$0.00		\$425.45
Total Income - Sale of Merchandise	\$2,195.50		\$2,802.71
Income - Newsletter			
Newsletter Subscriptions	\$3,659.07		\$3,945.47
Newsletter Advertising	\$0.00		\$9.09
Total Income - Newsletter	\$3,659.07		\$3,954.56
Income - AERA Charges			
AERA End.H Rego L/Time	\$1,168.15		\$709.10
AERA End.H Rego Annual	\$363.65		\$340.92
Total Income - AERA Charges	\$1,531.80		\$1,050.02
Income - Other			
Donations Received	\$0.00		\$5,335.24
Interest Received	\$41.77		\$39.69
Total Income - Other	\$41.77		\$5,374.93
Total Income	\$74,078.59		\$78,078.57
Cost of Merchandise Sales			
Cost of Log Books	\$625.00		\$715.91
Cost of Log Book Covers	\$72.73		\$0.00
Cost of Clothing	\$35.00		\$0.00
Total Cost of Merchandise Sales	\$732.73		\$715.91
Gross Profit	\$73,345.86		\$77,362.66
Expenses			

Accounting Fees	\$800.00	\$1,200.00
Bank Fees	(\$54.55)	(\$109.09)
Bank Fees - Merchant Fees	\$566.54	\$594.70
Bookkeeping Fees	\$0.00	\$510.00
Ride Grants	(\$9.09)	\$0.00
Seminars Attended	\$681.75	\$0.00
Seminars Conducted	\$0.00	\$394.09
Sponsorship	\$6,000.00	\$9,000.00
A.E.R.A.		
AERA - Affiliation Fees Adult	\$7,941.82	\$7,040.00
AERA - Affiliation Fees Jnr	\$480.00	\$509.09
AERA - Rider Entry Fee	\$2,185.45	\$1,251.82
AERA - Meeting Expenses	\$363.64	\$4,549.06
AERA - End. Horse Rego Lifetim	\$927.28	\$545.46
AERA - End. Horse Rego Annual	\$363.63	\$136.36
AERA - Transfer of Ownership	\$54.55	\$36.36
Total A.E.R.A.	\$12,316.37	\$14,068.15
AGM Expenses		
AGM - Other Expenses	\$470.00	\$920.00
AGM - Printing & Postage	\$1,444.13	\$1,299.41
AGM - Room Hire	\$950.00	\$0.00
AGM - Raffles [Net]	\$0.00	(\$309.09)
Total AGM Expenses	\$2,864.13	\$1,910.32
Annual Awards		
Ann. Awards - Awards	\$0.00	\$7,450.73
Ann. Awards - Dinner Expenses	\$2,565.23	\$4,262.73
Total Annual Awards	\$2,565.23	\$11,713.46
Insurance		
Insur - Liability Adult riding	\$6,120.00	\$5,631.69
Insur - Liability Non riding	\$36.37	\$81.83
Insur - Liability Day Training	\$1,037.26	\$890.90
Insur - Liability Day Intermed	\$145.46	\$163.64
Insur - Liability NSWERA	\$627.28	\$627.27
Insur - Liability Ride Org.	\$363.64	\$236.36
Insur - PA Voluntary Workers	\$329.54	\$197.73
Insur - PA Adults	\$13,227.26	\$13,045.46
Insur - PA Juniors	\$567.29	\$638.19
Total Insurance	\$22,454.10	\$21,513.07
Meeting Expenses		
Meet. Exp. - Nibbles / Meals	\$335.45	\$286.18
Meet. Exp. - Minutes Secretary	\$0.00	\$340.00
Meet. Exp. - Fuel & Tolls	\$848.35	\$935.14
Meet. Exp. - Accom.	\$272.73	\$219.82
Total Meeting Expenses	\$1,456.53	\$1,781.14
Newsletter Expenses		
Newsltr - Editorial Fee	\$2,570.00	\$2,400.00
Newsltr - Printing	\$820.89	\$1,273.18
Newsltr - Postage	\$247.27	\$471.02
Total Newsletter Expenses	\$3,638.16	\$4,144.20
Ride Management Related		
Ride M - Postage	\$9.09	\$0.00
Ride M - Printing & Stationery	\$0.00	\$95.45
Ride M - Vet & TPR Vests	\$227.27	\$0.00
Ride M - Safety Equipment	\$182.72	\$0.00
ROF - Fuel	\$0.00	\$200.56
Total Ride Management Related	\$419.08	\$296.01
Secretariat Expenses		

Sec. Exp. - Postage	(\$317.27)	(\$9.77)
Sec. Exp. - Secretariat Fees	\$10,954.00	\$10,954.00
Sec. Exp. - Print / Stationery	\$153.86	\$466.28
Sec. Exp. - Phone & Internet	\$0.00	\$496.54
Sec. Exp. - Other	\$0.00	\$90.00
Sec. Exp. - Offsite storage	\$0.00	\$309.08
Total Secretariat Expenses	\$10,790.59	\$12,306.13
SMC Non Meeting Reimbursements		
SMC - Phone & Internet	\$34.29	\$18.18
SMC - Other	\$225.48	\$22.54
SMC - Postage	\$0.00	\$12.55
Total SMC Non Meeting Reimbursements	\$259.77	\$53.27
State Ride Expenses		
State Ride - Gen Exp	\$0.00	\$510.54
Total State Ride Expenses	\$0.00	\$510.54
TPR Accreditation & Training		
TPR - Equipment	\$0.00	\$231.82
TPR - Printing & Stationery	\$288.77	\$159.09
Total TPR Accreditation & Training	\$288.77	\$390.91
Vet Accreditation & Training		
VA - Printing & Stationery	\$159.09	\$0.00
Total Vet Accreditation & Training	\$159.09	\$0.00
Volunteer Rewards		
CS Achievement Awards	\$181.82	\$0.00
Total Volunteer Rewards	\$181.82	\$0.00
Website Expenses		
Website - Maintenance	\$0.00	\$436.36
Website - Website Hosting	\$436.36	\$0.00
Total Website Expenses	\$436.36	\$436.36
Total Expenses	\$65,814.65	\$80,713.26
Operating Profit	\$7,531.21	(\$3,350.60)
Total Other Income	\$0.00	\$0.00
Total Other Expenses	\$0.00	\$0.00
Net Profit/(Loss)	\$7,531.21	(\$3,350.60)